

Middletown Ford Fleet Department  
 1750 N. Verity Parkway  
 Middletown, OH 45042  
 (513) 420-8700  
[david.spencer@middletownford.com](mailto:david.spencer@middletownford.com)

To whom it may concern,

Thank you for allowing Middletown Ford to bid on your:

Vehicle Information							
Item #	Year	Make	Model	Trim	Body Style	Color	No. of Units
2AA	2016	Ford	Fusion	S	Sedan	Ruby Red	1

Buyer Information					
Name	Address	City	State	Zip Code	Phone Number
North Royalton Fire Department	7000 Royalton Rd	North Royalton	OH	44133	(440) 237-4315

Vehicle Bid (Per Unit)		Amount Due At Inception:	
<b>Selling Price</b>	\$17,408.64	<b>Down Payment:</b>	
<b>Ruby Red Tri-Coat Metallic Finish</b>	\$395.00	<b>Cash Deposit:</b>	\$0.00
<b>Rear Splash Guards (CPS)</b>	\$99.00	<b>Cash Down Payment:</b>	\$0.00
<b>N/A</b>	\$0.00		
<b>N/A</b>	\$0.00	<b>Rebate(s):</b>	
<b>N/A</b>	\$0.00	<b>N/A</b>	\$0.00
<b>N/A</b>	\$0.00		
<b>N/A</b>	\$0.00	<b>Trade(s):</b>	
<b>N/A</b>	\$0.00	<b>Trade 1</b>	\$0.00
<b>Delivery</b>	\$176.80	<b>Trade 2</b>	\$0.00
<b>Title Fee</b>	\$0.00	<b>Trade 3</b>	\$0.00
<b>Registration Fee (30-Day Tag)</b>	\$18.50	<b>Total Net Trade(s)</b>	
<b>Other Fees</b>	\$0.00		
<b>Total Due</b>	\$18,097.94	<b>Total Credits</b>	\$0.00

We would also like to announce that we participate in the state's Minority Business Enterprise (MBE) Program. Please see attached documents for further details. We greatly appreciate you giving Middletown Ford the opportunity to earn your business.

Sincerely,  
 David Spencer  
 Fleet/Commercial Sales Manager

Minority Business Enterprise Award In Accordance with ORC CH. 125.081

\*ITEM – 2AA – SEDAN – Midsize – Gasoline

Hermosillo, MX &

DELIVERY: 56-70 DAYS A.R.O. (See IV.A.) INDICATE CITY/STATE OF MANUFACTURER: Flatrock, MI

CONTRACTOR: Middletown Ford MFG: Ford MODEL: Fusion MODEL NUMBER: P0G

Item ID No.: 26766 UNIT PRICE: \$17, 408.64

List any exceptions to the specifications: NONE

<u>ITEM ID NO.</u>		<u>UNIT COST</u>
26760	Minimum Delivery Charge	\$ 75.00

<u>ITEM ID NO.</u>	<u>CONTRACTOR'S ORDER NO.</u>	<u>OPTIONS</u>	<u>UNIT COST</u>
26761	1760094	30 Day Tag	\$ 18.50
26768	FCS-7753-15	Parts Manual (Electronic)	\$ 225.00
26769	16000	Service Manual (Electronic)	\$ 275.00
26770	164R7987	Additional Set of Keys	\$ 289.95
Specify on PO	6LZZ-78611C22-AA	Seat Belt Extender (1 Unit)	\$ 0.00

List standard paint colors: Oxford White, Deep Impact Blue, Ingot Silver, Tuxedo Black

INSTRUCTIONS TO STATE AGENCIES REQUESTING UNSPECIFIED OPTIONS: State agencies that require additional equipment that is not listed in the option table above will need to provide the following to the contract analyst, Alice Ewing, for approval;

1. Quote: Lists the unit price and the contents of the option(s). Manufacturer's invoice should be included.
2. Justification: Specific reasoning why the unlisted option is needed to perform job duties.

UNSPECIFIED OPTION PRICE: Equal to manufacturer invoice.

CONTRACTOR'S INDEX

CONTRACTOR AND TERMS:



43022  
Key Chrysler Jeep & Dodge, Inc.  
2020 North Detroit Street  
Xenia, OH 45385

CONTRACTOR'S CONTACT: Jim Collins

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS903115 – 1

DELIVERY: 60-120 Days A.R.O.

TERMS: Net 30 Days

Toll Free: (800) 539-3325  
Telephone: (937) 372-4451  
FAX: (937) 502-4202

E-mail: [jcollins@key-chrysler.com](mailto:jcollins@key-chrysler.com)

E-mail: [jcollins@key-chrysler.com](mailto:jcollins@key-chrysler.com)



Minority Business Enterprise

\*49874  
Middletown Ford, Inc.  
1750 N. Verity Parkway  
Middletown, OH 45042

CONTRACTOR'S CONTACT: James Roberts

Preferred Method of receiving Purchase Orders:

CONTRACT NO.: RS903115 – 2

Delivery: 56-126 Days A.R.O.

TERMS: Net 30 Days

Telephone: (513) 420-8700  
FAX: (513) 420-8713

E-mail: [james.roberts@middletownford.com](mailto:james.roberts@middletownford.com)

E-mail: [james.roberts@middletownford.com](mailto:james.roberts@middletownford.com)

\*Indicates addition of new awarded Contractor as a result from the award of ITB No. RS903515.

**Sedan – Midsize – Gasoline**

\*Item Number 2AA

Standard Specification Items	Minimum Requirements	Standard Specification Items	Minimum Requirements
<b>FY2015</b>			
<b>Powertrain:</b>		<b>Exterior:</b>	
Engine Type (Cylinder/Liter)	4 / 2.4	Body Side Moldings	Mfg. Std.
Horsepower (Net HP)	170		
Automatic Transmission	Automatic		
Locking Differential	NA		
<b>Chassis:</b>		<b>Seating:</b>	
Alternative Fuel (Type)	NA	Seating Capacity	5
Fuel Capacity (gals.)	15.8	Front Seat Type	Bucket
Tires	All Season	Seat Covering	Cloth
Spare Tire	Compact	Floor Covering	Carpet
Cooling System	h.d.a.		
<b>Safety:</b>		<b>Accessories:</b>	
Restraint System (Driver and Passenger)	Required	Air Conditioning	Required
Supplemental Restraint System (Driver and Passenger)	Required	Tilt Wheel & Cruise Control	Required
Power Antilock Brakes (Front and Rear)	Required	Power Windows & Door Locks	Required
<b>Dimensions:</b>		Keyed Door Locks	
Wheelbase (in)	107 - 113	2 Sets of Keys with FOBS	Required
Head Room (Front/Rear)	39 / 37	Intermittent Windshield Wipers	Required
Leg Room (Front/Rear)	42 / 36	Rear Window Defroster	Required
Shoulder Room (Front/Rear)	56 / 56	Floor Mats	Front/Rear
Hip Room (Front/Rear)	55 / 52	Radio	Std. AM/FM
Passenger Volume (cu.ft.)	100	Exterior Rear View Mirror	Dual
Trunk/Luggage Area (cu.ft.)	13.4	Trunk/Cargo Light	Automatic
Base Curb Weight (lbs.)	3,200		
<b>Electrical:</b>		<b>Warranty:</b>	
Alternator (amps)	Mfg. Std.	Mfg. Standard Warranty (Min.)	3yr / 36,000 Mile
Battery (CCA)	Mfg. Std.		
		<b>Optional Equipment Items:</b>	
		30-Day Tag	
		Parts Manual(s)	
		Service Manual(s)	
		Additional Set of Keys	
		Seat Belt Extender	

*Rear Molded Splash Guards  
 Ruby Red*

\*Indicates addition of new Contract Item and page repagination as a result from the award of ITB No. RS903515.