



City of North Royalton

Mayor Robert A. Stefanik

Nick Cinquepalmi

Service Director

Service Department

440-582-3002

fax 440-582-3089

TO: Streets Committee – Paul Marnecheck, Chairman
Larry Antoskiewicz, Vice Chair
John Nickell

FROM: Nick Cinquepalmi, Service Director

DATE: June 30, 2014

RE: 2014-2015 Salt Bid Recommendation

Please find attached letter from Cargill, Inc for the 2nd year pricing of the current contract (Ord No. 13-75) for the 2014-2015 Salt Bid Program. Cargill has agreed to renew the contract for 2nd year pricing (\$49.39/T) for all Consortium members from November 1, 2014 through October 31, 2015.

I am recommending the City of North Royalton accept Cargill's bid extension for the 2014-2015 season for approval at the July 15, 2014 Council Meeting.

If there are any questions, do not hesitate to contact me. Thanks.

/acd

Encl.

c: Mayor Robert Stefanik
Thomas A. Kelly, Law Director
Eric Dean, Finance Director
Wards 2 – 3 – 5 – 6
Laura Haller, Legislative Director
File



June 19, 2014

Becki Burlingham
Director of Purchasing
City of Brecksville
9069 Brecksville Rd.
Brecksville, OH 44141

Dear Becki,

This letter is to provide written confirmation that Cargill Inc. Deicing Technology agrees to extend the Sodium Chloride contract from November 1, 2014 through October 31, 2015 with the following governmental agencies:

Beachwood	Independence	Brecksville	Shaker Heights
North Royalton	Broadview Heights	Seven Hills	Cuyahoga County
Brooklyn	Valley View	Brooklyn Heights	Lakewood

The cost of materials delivered to the above for the period of 11/1/14 to 10/31/15 will be as follows:

For dump delivery: \$49.39/ton untreated salt, and \$58.80/ton treated salt

If you want pricing for delivery including the use of piling equipment please let me know and I will provide those prices as well.

As per the contract modification agreed to, there is an 80% minimum purchase guarantee and no maximums on the estimated quantities submitted by each participating agency. The 24 hour delivery stipulation and all other contract terms remain the same.

Sincerely,

Tony DiPietro
Strategic Account Manager