



# City of North Royalton

Mayor Robert A. Stefanik

**Nick Cinquepalmi**

*Service Director*

Service Department

440-582-3002

fax 440-582-3089

TO: Laura Haller, Legislative Director  
FROM: Nick Cinquepalmi, Service Director  
DATE: April 25, 2013  
RE: State Purchase Truck / Machine / Trailers

We are requesting legislation be drawn up for approval at next Council Meeting of May 7, 2013 for state purchase with the following information:

- **2013 Caterpillar Model: 305E CR 3 Mini Hydraulic Excavator @ \$57,366.00**  
Vendor: Caterpillar Inc.  
3993 East Royalton Road  
Broadview Heights, Ohio 44147  
440-241-6404  
440-658-2010 Fax  
Contract STS Schedule Number: 800055  
Index Number: STS515
- **(2) 2013 Trail King Model: TK12U Trailer @ \$6,351.00 each (total \$12,702.00)**  
Vendor: Trail King Industries Inc  
300 E Norway Ave  
Mitchell, SD 57301-4777  
440-658-2001  
440-658-2010 Fax  
Contract STS Schedule Number: 7751501509  
Index Number: STS515

If there are any questions, please call. Thanks.

/acd

c: Mayor Robert Stefanik  
Thomas A. Kelly, Law Director  
Karen Fegan, Finance Director  
Council President  
Council  
File



Quote 115819-02

April 15, 2013

CITY OF NORTH ROYALTON  
13834 RIDGE RD  
NORTH ROYALTON, OHIO 44133

Attention: Nick Cinquepalmi

Dear Nick,

Thank you for this opportunity to quote Caterpillar products for your equipment needs. We are pleased to quote the following excavator for your purchase consideration through the Department of Administrative Services/State Term Schedule Contract.

One (1) New CATERPILLAR Model: 305E CR 3 Mini Hydraulic Excavator with all standard equipment in addition to the additional specifications listed below:

Thank you for your interest in Ohio CAT and Caterpillar products for your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read "Bob", written over a light blue horizontal line.

Robert Shimko  
Government Sales Representative  
Ohio CAT  
440-241-7645

**One (1) New CATERPILLAR Model: 305E CR 3 Mini Hydraulic Excavators with all standard equipment in addition to the additional specifications listed below:**

**STANDARD EQUIPMENT**

**POWERTRAIN** - CAT C2.4 Diesel Engine - Two Speed Travel: - -Automatic shift and switch - Straight Line Travel - Automatic Swing Parking Brake - Auto idle

**ELECTRICAL** - 12 Volt Electrical System - Slow Blow Fuse - Fuse Box - Ignition Key Start / Stop Switch - 60 Ampere Alternator - 650 CCA Maintenance Free Battery - Warning Horn

**OPERATOR ENVIRONMENT** - Digital liquid crystal monitor: - Language display, - Full graphic and color display, - Instrument panel and gauge, - Warning information and machine - condition, - Clock - Literature Holder - Cup Holder - Washable floor Mat - Hydraulic Neutral Lockout System - Travel control pedals with hand levers - Adjustable Wrist Rests - Anti-theft System

**OTHER STANDARD EQUIPMENT** - Load sensing hydraulics - Auxiliary hydraulics with adjustable - flow and continuous flow - Caterpillar Corporate "One Key" System - Boom with Offset Swing Post - Boom Lowering Device - Lockable Fuel Cap - Lockable Storage Area - Rear Reflector - Accumulator - Towing Eye on Baseframe - Swivel Guard - Tie down eyes on track frame and blade - Economy mode for further fuel savings

**MACHINE SPECIFICATIONS ADDED:**

Description	Reference No	List Amount
305E CR CAB W/AC COMFORT 3	377-8938	\$70,240
305E CR MINI HYD EXCAVATOR	376-6670	
CONTROL, PATTERN CHANGER	377-4518	
CAB, WITH AIR CONDITIONER	376-6690	
LINES, BOOM	377-4512	
LIGHT, CAB	266-6843	
BELT, SEAT, 3" RETRACTABLE	378-2508	
MIRROR, CAB, LEFT	267-4366	
MIRROR, CAB, RIGHT	267-4367	
COOLING, HIGH AMBIENT	378-1245	
ACCUMULATOR, FOR CANADA	378-7480	
ALARM, TRAVEL	376-6682	
SEAT, FABRIC, HIGH BACK	384-5673	
STICK, LONG, W/ THUMB BRACKET	377-8901	
LINES, AUXILIARY, LONG STICK	377-8877	
LINES, BUCKET (LONG STICK)	378-3494	
*HYDRAULICS, W/O 2ND AUX.	377-4514	
LINKAGE, BUCKET, W/LIFTING EYE	377-8903	
JOYSTICK, W/O 2ND AUX.	378-2494	
LANE 2 ORDER	0P-9002	
*STICK PACKAGE, LONG W/O 2ND AUX	377-8940	\$2,130
TRACK, RUBBER BELT	379-4718	

Description	Reference No	List Amount
DRAIN, ECOLOGY	377-4520	\$80
BLADE, STRAIGHT,WELD-ON	377-8904	
MIRROR, CAB, REAR	267-4371	\$43
LINES, STICK	377-4510	
BUCKET, 24", 4.6 CFT, HD	303-1314	<u>\$1,336</u>

TOTAL LIST PRICE		\$74,062
LESS STS DISCOUNT 36%		<u>(\$26,662)</u>
		\$47,400

WORK TOOL ATTACHMENT STS DISCOUNT 18%:

COUPLER, PG, HYD, DUAL LOCK	361-1097	\$3,438
KIT, HYDRAULIC QC LINES, 5 TON	384-5015	\$1,543
PINS, BUCKET 45MM	282-2785	<u>\$168</u>
		\$5,149
LESS STS DISCOUNT 18%		<u>(\$927)</u>
		\$4,222
INSTALLATION		<u>\$1,600</u>

		\$5,822
THUMB, HYDRAULIC	309-1948	\$2,379
LESS STS DISCOUNT 18%		<u>\$428</u>
		\$1,951
INSTALLATION		<u>\$160</u>
		\$2,111
RADIO/INSTALLED		\$372
WERK BRAU 36" DITCH CLEANING BUCKET WITH PINS		<u>\$1,661</u>

<b>TOTAL PURCHASE PRICE</b>		<b>\$57,366</b>
-----------------------------	--	-----------------

\*WITHOUT 2<sup>ND</sup> AUXILARY HYDRAULICS  
 -Used for rotating shear

WARRANTY  
 Standard Warranty: 12 Month/unlimited hours Full Machine