



# CONCORD

Road Equipment Mfg., Inc.  
348 Chester Street  
Painesville, OH 44077

Phone: (440) 357-5344 Fax: (440) 357-1942

Quote 55675

Quote Valid for 30 Days

Terms: NET 20

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*Vendor - 58520*

**Submitted To:**

NORTH ROYALTON, CITY OF  
13834 RIDGE RD  
NORTH ROYALTON, OH 44133

**Date:** 3/2/2013  
**End User:** SEVICE DEPARTMENT  
**Attention:** MR. NICK CIQUEPALMT  
**Delivery:** SEE BELOW DELIVERY NOTES  
**County:** CUYAHOGA  
**Acct Mgr:** JEFFERY S. WARFIELD

**Phone:** (440) 582-3002 **Fax:** (440) 236-5024

PER STATE OF OHIO STATE TERM SCHEDULE CONTRACT; SCHEDULE NUMBER: 800116; INDEX NUMBER: STS515  
CONCORD MINUTEMAN EQUIPMENT PACKAGE(S) TO BE INSTALLED ON CUSTOMER SUPPLIED CHASSIS(S) TO INCLUDE THE  
FOLLOWING;

ITEM #1- REFERENCING SALES BUILD DOCUMENTS #55504, MODIFICATIONS/REPURPOSING TRUCK UNIT #6, TO INCLUDE;

- REMOVAL OF EXISTING RADIUS COMBINATION DUMP BODY SPREADER, LIQUID PREWET SYSTEM COMPONENTS, AND SHORTENING OF CHASSIS WHEEL BASE TO ACCOMMODATE NEW 16' SEVERE DUTY STEEL DUMP BODY
- INSTALLATION OF NEW 16" SEVERE DUTY DUMP BODY, NEW TELESCOPIC DUMP BODY HOIST AND REAR HINGE ASSEMBLY, NEW PINTLE PLATE AND 20 TON PINTLE HOOK, NEW REAR WARNING/STOP/TAIL/TURN/ BACK UP LIGHTS, REINSTALLATION OF EXISTING CAB PROTECTOR WARNING LIGHTS ON NEW DUMP BODY CAB PROTECTOR, MISC HYDRAULIC HOSES AS REQUIRED, AND MODIFICATIONS OF CHASSIS DRIVESHAFT DUE TO SHORTER WHEELBASE
- REBUILDING OF YOUR EXISTING 15' SWENSON HOPPER SPREADER INCLUDING NEW CONVEYOR CHAIN, SPROCKETS, BEARINGS, AND EXTENDED TAKE UP BEARING ADJUSTER TUBES

\*SEE SALES BUILD DOCUMENT #55504 FOR COMPLETE DETAILS OF EQUIPMENT AND COMPONENTS INCLUDED

TOTAL UNIT LIST PRICE, INSTALLED	\$ 36,633.89
LESS BASE 15% DAS/STS DISCOUNT OF	\$-( 5,495.08)
LESS MULTI UNIT 3% DAS/STS DISCOUNT OF	\$-( 934.16)
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YOUR NET "SUB-TOTAL" INSTALLED PRICE	\$ 30,204.65

ITEM #2- REFERENCING SALES BUILD DOCUMENTS #55506, MODIFICATIONS/REPURPOSING TRUCK UNIT #57, TO INCLUDE;

- REMOVAL OF HOOKLIFT HOIST, CABSHIELD & RESERVOIR ASSEMBLY, HYDRAULIC VALVE, LIQUID PREWET COMPONENTS AND MISC HOSES.
- INSTALLATION OF NEW MPS1215C-S STAINLESS STEEL "MULTI-PURPOSE" CHASSIS MOUNTED SPREADER AND SPINNER ASSEMBLY, SS CABSHIELD MOUNTED DIRECTLY TO SPREADER, CHASSIS FRAME MOUNTED COMBINATION HYDRAULIC RESERVOIR VALVE ENCLOSURE, NEW HYDRAULIC VALVE, NEW OPERATORS CAB CONSOLE, RE INSTALLATION OF EXISTING CAB SHIELD MOUNTED "WARNING" LAMPS ON NEW SPREADER MOUNTED CAB SHIELD, ADDITIONAL NEW WARNING LIGHTS ON REAR OF MPS12545C-S SPREADER, MISC HOSES AND FITTINGS.

\*SEE SALES BUILD DOCUMENT #55506 FOR COMPLETE DETAILS OF EQUIPMENT AND COMPONENTS INCLUDED

TOTAL UNIT LIST PRICE, INSTALLED	\$ 44,477.97
LESS BASE 15% DAS/STS DISCOUNT OF	\$-( 7,121.70)
LESS MULTI UNIT 3% DAS/STS DISCOUNT OF	\$-( 1,210.69)
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YOUR NET "SUB-TOTAL" INSTALLED PRICE	\$ 39,145.58

ITEM #3- REFERENCING SALES BUILD DOCUMENTS #55502, EQUIPMENT PACKAGES FOR THREE (3) CUSTOMER SUPPLIED F250 FORD PICKUPS AND TWO (2) CUSTOMER SUPPLIED F450 FORD 1-1/2 TON CABS AND CHASSIS. EQUIPMENT PACKAGES TO INCLUDE;

- TWO (2) EQUIPMENT PACKAGES FOR TWO (2) CUSTOMER SUPPLIED FORD F250 PICK-UP TRUCKS THAT INCLUDES INSTALLATION OF 8' MUNICIPAL "SUPER DUTY" POWER ANGLING SNOW PLOWS, AND CHASSIS MOUNTED AMBER LIGHT BARS, AND ONE (1) STOW-AWAY BUMPER CRANE.
- ONE (1) EQUIPMENT PACKAGE FOR ONE (1) CUSTOMER SUPPLIED FORD F250 PICK-UP TRUCK THAT INCLUDES INSTALLATION OF 8' MUNICIPAL "SUPER DUTY" POWER ANGLING SNOW PLOW, HYDRAULIC LIFTGATE, AND CHASSIS MOUNTED AMBER LIGHT BAR
- ONE (1) EQUIPMENT PACKAGE FOR ONE (1) CUSTOMER SUPPLIED F450 CAB AND CHASSIS THAT INCLUDES 9' MUNICIPAL "SUPER DUTY" POWER ANGLING SNOW PLOW, 8' HEAVY DUTY DUMP BODY AND HOIST, SNOW AND ICE CONTROL STAINLESS STEEL INSERT HOPPER SPREADER, WARNING LIGHT/LIGHTING SYSTEM, PINTLE PLATE/TOW GROUP, AND RELATED ACCESSORIES
- ONE (1) EQUIPMENT PACKAGE FOR ONE (1) CUSTOMER SUPPLIED F450 CAB AND CHASSIS THAT INCLUDES 9' MUNICIPAL "SUPER DUTY" POWER ANGLING SNOW PLOW, 8' HEAVY DUTY DUMP BODY AND HOIST, WARNING LIGHT/LIGHTING SYSTEM, PINTLE PLATE/TOW GROUP, AND RELATED ACCESSORIES



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QUOTE CONTINUED FROM PREVIOUS PAGE

\*SEE SALES BUILD DOCUMENTS #55502 FOR COMPLETE DETAILS OF EQUIPMENT AND COMPONENTS INCLUDED

TOTAL UNIT LIST PRICE, INSTALLED	\$ 98,705.15
LESS BASE 15% DAS/STS DISCOUNT OF	\$-(14,805.77)
LESS MULTI UNIT 3% DAS/STS DISCOUNT OF	\$-( 2,516.97)

YOUR NET "SUB-TOTAL" INSTALLED PRICE \$ 81,382.41

TOTAL NET INSTALLED PRICE FOR ABOVE	\$ 150,732.64
LESS TRADE OF DURA-PATCH/EMULSION UNIT	\$-( 53,500.00)
LESS TRADE OF 2008 STERLING BULLET	\$-( 34,000.00)
LESS TRADE OF BRINE TANK/FILLING STATION	\$-( 2,500.00)
LESS TRADE OF TRUCK #57 HOIST & BODIES	\$-( 30,000.00)
LESS TRADE OF TRUCK #4 BODY&PRE-WET SYS.	\$-( 4,500.00)

\* TOTAL NET INSTALLED PRICE LESS TRADES \$ 26,232.64

\* WARRANTY: CONCORD MINUTEMAN EQUIPMENT PACKAGES INCLUDE A 100% PARTS AND LABOR WARRANTY FOR A PERIOD OF ONE (1) YEAR AFTER COMPLETION / DELIVERY ON ALL EQUIPMENT, COMPONENTS, AND ACCESSORIES; WARRANTIES DO NOT INCLUDE NORMALLY CONSIDERED WEAR AND MAINTENANCE ITEMS, ROUTINE ADJUSTMENTS, ABUSE AND/OR NEGLIGENCE, MIS-USE, IMPROPER OPERATION, LACK OF MAINTENANCE AND/OR TRAINING, AND CONSEQUENTIAL DAMAGES AS A RESULT THEREOF.

\* ESTIMATED DELIVERY: DELIVERY IS APPROXIMATELY 60 TO 210 DAYS AFTER RECEIPT OF CHASSIS(S), AND RECEIPT OF PURCHASE ORDER(S), AND REQUIRED AUTHORIZATION(S) TO PROCEED. THIS ESTIMATED DELIVERY CAN BE LONGER OR SHORTER AND IS BASED ON TIMELY RECEIPT OF PURCHASE ORDER(S) AND AUTHORIZATION(S) REQUIRED TO PROCEED, THE ACTUAL ARRIVAL DATE OF CHASSIS(S), ORDER BACKLOGS, AND LEAD-TIMES FROM COMPONENT SUPPLIERS. CONCORD ROAD EQUIPMENT MFG., INC. IS NOT RESPONSIBLE FOR DELAYS THAT ARE BEYOND IT'S REASONABLE EFFORTS TO CONTROL INCLUDING BUT NOT LIMITED TO STRIKES, DELAYS IN FREIGHT, DELAYS FROM SUPPLIERS, ACTS OF GOD, ETC.

\* TRADE VALUES ARE BASE THE CONDITION OF THE UNITS AT THE TIME OF THIS PROPOSAL.

Authorized by \_\_\_\_\_  
JEFFERY S. WARFIELD

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements are contingent upon strikes, accidents, or delays beyond our control. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation.